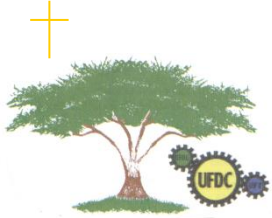


# Company Profile of the Umnga Farmers Group

**1989 - 2019**



# Umnga Farmers Group

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P.O. Box 175  
UGIE  
5470

## Company profile of the Umnga Farmers Group

### Legal information

<b>Full legal name (business name):</b>	<b>Umnga Farmers Training Group, (Sec. 21 Co.)</b>
<b>Legal status:</b>	<b>Registered Section 21 Company</b>
<b>VAT registration number</b>	<b>4580183335</b>
<b>Official address:</b>	<b>108 Kleinbosch, Koppie Street, Langenhovenpark, Bloemfontein</b>
<b>Postal address:</b>	<b>P.O. Box 25982, Langenhovenpark, 9330</b>
<b>Contact person:</b>	<b>Johann Stassen</b>
<b>Telephone no :</b>	<b>(+2751) 430 1073</b>
<b>Fax no:</b>	<b>(+27866) 192 866</b>
<b>E-mail address:</b>	<b>umngaf@eci.co.za</b>

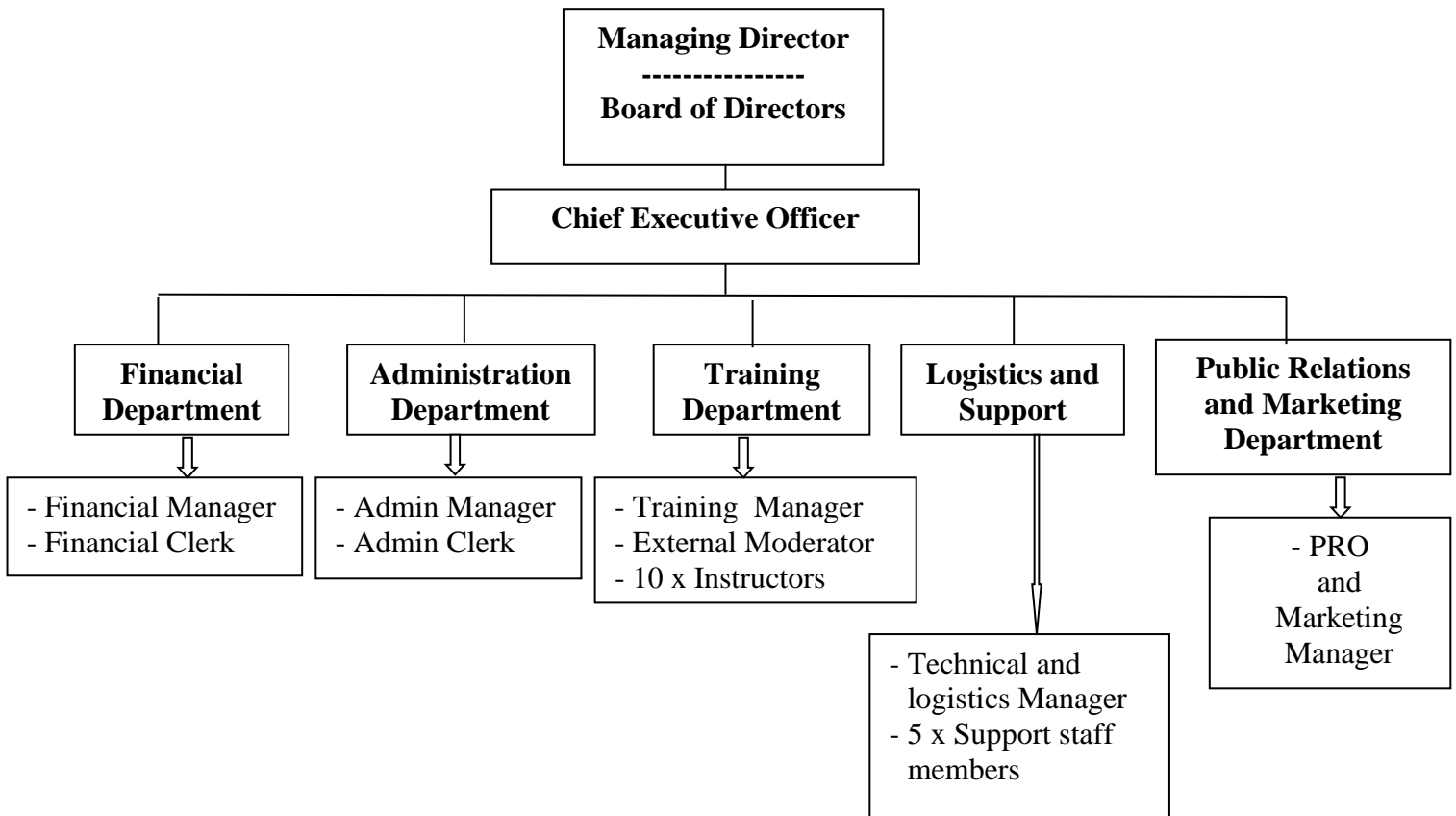
### Bank details

<b>Account name:</b>	<b>Umnga Farmers Training Group</b>
<b>Bank account no:</b>	<b>6230 136 4999</b>
<b>Bank code:</b>	<b>211 020</b>
<b>Bank name:</b>	<b>First National Bank</b>
<b>Bank address:</b>	<b>First National Bank, Maclear</b>
<b>Name(s) of signatory(ies):</b>	<b>Johann Stassen</b>
<b>Position(s) of signatory(ies):</b>	<b>Managing Director</b>

## Board of Directors

Name of Director	ID Number	Equity Ownership	Race	Profile
A.T. Motsoikha	620824 5997 088	25%	Sotho / Black	Director Development
S.O. Sifanele	720115 5667 089	25%	Xhosa / Black	Director Training
J. Stassen	610822 5001 085	25%	European / White	Managing Director
S.J. Ntlhokoa	760318 5481 086	25%	Sotho / Black	Director Assessor

## Management Structure



## Company Profile

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### Introduction

The Umnga Farmers Group of Companies was established during 1989 with the following **vision** and **mission** statement:

#### VISION

*Umnga Farmers Group is an international development institution, committed to the agriculture of Africa.*

#### MISSION

*To focus on the development of the disadvantaged farming communities by providing a service of intensive training and development that will relate to sustainable job opportunities, food security, a sustainable income and a positive attitude whilst protecting the natural resources.*

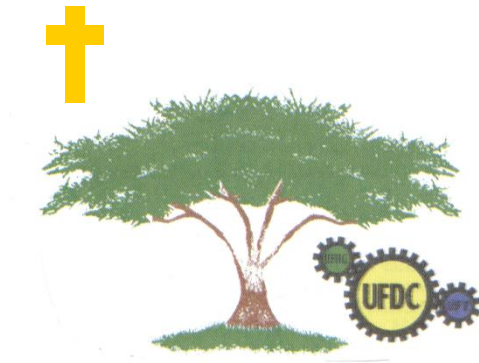
### Companies' objectives:

- To assist all farmers at grass roots level with agricultural requisites.
- To uplift all farmers by initiating job opportunities after intensive formal training.
- To provide production services and commodities to all farmers.
- Physical and environmental upgrading of farming land.
- Physical and financial farm management and control services.,
- Assisting farmers in applying and obtaining development and production funds.

*St Matthew. 6.33 - "But first seek the kingdom of God and His righteousness; and all these things shall be added onto you."*

**"We are God's Farmers on God's land with God's people working to the glory of God!"**

# Logo description



**Umnga is the Xhosa name for the Acacia Karoo thorn tree that feed and shelters our animals. Likewise, the Umnga Farmers Group provides shelter and feed for our rural African farming communities**

**The three gears not only represent the three legal entities within the Group, but also the power of three gears working together in order to achieve our objectives.**

**The green represents the photosynthesis process of the plants that feeds us by using the blue water of life, the yellow energy of the sun in the brown fertile soil.**

**The golden cross is to the glory of God our creator under whose mercy we are serving.**

**“The poorest of all men is not the man without a cent but the man without a dream”**

## Company's past performances and track record references

The Umnga Farmers Group was the first private agricultural development organisation to be established in the former apartheid years in the Eastern Cape Province. Our mission is: *To focus on the development of the disadvantaged farming communities by providing a service of intensive training and development that will relate to sustainable job opportunities, food security, a sustainable income and a positive attitude whilst protecting the natural resources.*

With our 30 years of experience we are proud about our track record and the contribution we have made towards the development of our rural disadvantaged farming communities.

The Umnga Farmers Training Group is a non-profitable organisation was registered under Section 21 and also accredited by the Agri-SETA of South Africa. The company is also registered as a non-profit organisation with the Department of Social Development.

### Companies past performances and track record references

The following performances were some of our highlights:

#### Agricultural training

Registration of the training center was obtained on 26 April 1996 with the Department of Labour.

The following totals of learners were trained as indicated in the tables below:

Course Name	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03
Caring for small livestock	84	70	70	70	144	96	125
Caring for beef cattle	0	36	60	0	36	0	0
Caring for dairy cattle	0	36	60	96	36	15	45
Caring for pigs	0	24	60	252	228	112	85
Poultry Assistance	0	55	70	354	0	0	72
Sheep shearing	84	28	0	0	0	0	0
Fertilization and Irrigation	60	30	75	484	524	584	652
Vegetable growing	28	24	0	484	524	584	652
Seedling Production	0	0	0	484	524	584	652
Farm management	0	0	75	120	848	936	1050
Broiler Production	0	0	0	254	385	356	488
Basic Business Management	0	0	0	786	684	848	955
Tractor maintenance	0	0	0	48	12	36	12
Fencing	0	0	0	0	0	12	48
<b>Total Trained</b>	<b>256</b>	<b>303</b>	<b>470</b>	<b>3432</b>	<b>3945</b>	<b>3799</b>	<b>5503</b>

Course Name	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09
Caring for small livestock	63	48	80	115	205	
Caring for beef cattle	12	0	24	48	12	25
Caring for dairy cattle	36	0	36	12	12	
Caring for pigs	48	0	0	12	24	
Poultry Assistance	0	0	48	0	12	45
Sheep shearing	0	36	36	72	48	
Fertilization and Irrigation	260	180	250	348	48	
Vegetable growing	260	180	250	348	72	35
Seedling Production	260	180	250	12	30	
Farm management	0	0	0	48	120	75
Broiler Production	120	145	165	225	200	45
Basic Business Management	310	125	250	105	95	120
Tractor maintenance	12	0	12	24	48	18
Fencing	36	0	30	40	40	25
Learnership NQF level 1 Plant Production	0	60	15	0	30	
Learnership NQF level 1 Animal Production	0	35	15	0	48	
NSF Skills Programme Plant Production	0	240	36	0	65	
NSF Skills Programme Animal Production	0	120	30	0	134	
Learnership NQF level 2 Plant Production						30
Learnership NQF level 2 Animal Production						65
Learnership NQF level 2 Mixed Farming						30
<b>Total Trained</b>	<b>1417</b>	<b>1349</b>	<b>1527</b>	<b>1409</b>	<b>1495</b>	<b>513</b>

Course Name	2009/10	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16
Caring for small livestock	35		45				
Caring for beef cattle							
Caring for dairy cattle							
Caring for pigs		15	25				
Poultry Assistance	85						
Sheep shearing							
Fertilization and Irrigation		58		15			
Vegetable growing	112	58					
Seedling Production							
Farm management		112					
Broiler Production	85	93	125	35	45		
Basic Business Management		25					
Tractor maintenance	25	15	15				
Fencing		12					
Learnership NQF level 1 Plant Production	35						
Learnership NQF level 1 Animal Production			10	40			
NSF Skills Programme Plant Production				35			
NSF Skills Programme Animal Production							24
Learnership NQF level 2 Plant Production		30	15				
Learnership NQF level 2 Animal Production	25						
Learnership NQF level 4 Mixed Farming				16	16		
Learnership NQF level 5 Agricultural Extension						15	23
<b>Total Trained</b>	<b>402</b>	<b>418</b>	<b>25</b>	<b>141</b>	<b>61</b>	<b>15</b>	<b>47</b>

<b>Course Name</b>	<b>2016/17</b>
Learnership NQF level 4 Plant Production	96
Learnership NQF level 4 Animal Production	118
Learnership NQF level 4 Meat cutting technician	58
Learnership NQF level 4 Agric Sales and Services	24
Learnership NQF level 4 Fruit packing and grading	28
Learnership NQF level 6 Agricultural Extension	30
Learnership NQF level 2 Animal Production	15
<b>Total Trained</b>	<b>369</b>

## **Community based Agricultural projects Masikhule Project**

During 1995 members of the Masikhule grazing committee, mostly residents of the town Elliot's squatter camps, invited field workers of the former Rural Foundation to assist them in obtaining land of their own for production use.

Masikhule were formed merely by a group of stock farmers to secure a stable home for themselves, their families and animals. This land also has to be used productively in order to secure their economical survival. Some members of the group were employed as farm-workers and experienced a lot of know-how in farming.

Umnga Farmers Development Company was appointed on 22 July 1999 to do a detailed production-, and a human resource development plan for this project. The Department of Land Affairs, Province of the Eastern Cape funded this project. Project file number EC 6/3/9/107.

## **Project Ikhwelo, ABET Skills Development and Poverty Eradication Programme**

During April 2000 the Umnga Farmers Development Company was appointed by Project Literacy to provide a training and development service to 17 pilot projects in the Eastern Cape known as Project Ikhwelo.

This project was funded by USAID and the Support Service was rendered to the Eastern Cape, Department of Education. Umnga Farmers were delivering an agricultural training and development service in order to achieve the following outcomes:

- To support and develop the Educators to implement agriculture within an integrated learning program.
- To support Educators to be able to practically assist individual learners on how to select and how to start an agricultural venture or project with the aim to become self sustainable.
- To equip the Educator to assess the viability of the selected production site by the learner.
- To assist the Educator on how to practically implements Learnerships and how to source work place learning opportunities in the respective local areas.
- Equip Educators with the knowledge to assess the learners' portfolio and other formative assessment activities.



- Learn and develop the skills of the Educator on how to conduct a site visit and assessment.
- Deliver a support backup service to the Educators to train and assist the learners on how to run and adapt their agricultural venture.
- Give Educators the knowledge and skills on how to assist the learner in the packaging and marketing of their agricultural products.
- To provide an ongoing troubleshooting service to the Educators.

Due to the successful performance of the Umnga Farmers Group, Project Literacy has extended this contract for more practical project implementation at 8 centers during 2002.

During 2003 Umnga was again re-appointed as service provider to the Department of Education who took this project over from Project Literacy, and during 2004/2005 Umnga was re-appointed as specialist service provider to the Department of Education under accreditation of the Agri-SETA. During 2004 and 2005 a total of 240 ABET Learners at 12 ABET Centers over the Eastern Cape Province was successfully trained and supplied with equipment to start up their projects. Umnga Farmers are still doing aftercare and monitoring of these projects.

### **Job Creation Trust**

The Job Creation Trust has advertised for several applications for sustainable rural job creation projects. The Umnga farmers Group assisted the following communities successfully in the obtaining for funding.

- \* Dongwe Community
- \* Teko Springs Community
- \* Msengeni Community

These were the only successful applications in the Eastern Cape Province that was approved out of merely 4 million applications. Umnga farmers were given an average of 98% according to the criteria for applications. These projects are still in the construction phase.

### **National Development Agency**

Umnga Farmers Group were appointed as an accredited Agricultural Development and training provider during 2001/2002 for the initiation, development, implementation and training of several Agricultural projects over the Eastern Cape Province. The total value of this program was R 888 000.00. Due to the success of this program, the NDA appointed Umnga as the sole development agent for the development and implementation of a holistic community development project to the value of R 1,6 million at the St. Augustine's Community in Tsolo District. More information is available on request. This project is regarded as a Flag Ship in the Eastern Cape and is used a model by the Department of Agriculture, Department of Social Development as well as the National development Agency. During 2005, 30 members of the garden project qualified in a National Certificate in Crop Production, NQF Level 1 and 36 members of the Livestock project completed a National Certificate in Animal Production, NQF Level 1.

## **5-Year Agricultural Development Plan - O.R. Tambo Municipal District**

Umnga Farmers Group played a major role in the development of a 5-year Strategic Development Plan and document as part of a task that were given by the Regional Director of the Department of Agriculture, O.R. Tambo region.

### **SETA for Primary Agriculture (Agri-SETA)**

The Umnga Farmers Training Centre was the first to receive full accreditation in 2003 from PAETA under the SAQA standards for training of farmers in the Eastern Cape Province. Accreditation number: PAET 2511.

### **Proposals on the economic use of the water from the Orange River in the Senqu and Maletswai Local Municipalities. (Ukhahlamba District Municipality)**

As part of the Maletseng Development Consortium, Umnga Farmers played a major role in this project with regard to the following issues:

A complete profile study and human resource research study of the mentioned Municipal areas of which the Sterkspruit former homeland area forms the largest part.

- The design of a rural agricultural development policy for implementation by the Ukhahlamba District Municipality.
- A detailed human resource development plan
- A detailed technical development plan

### **Land reform projects**

Through the LRAD (Land Redistribution Act) programme in the Eastern Cape Province, the Umnga Farmers Group has successfully assisted a total of 45 emerging farmer groups or individuals to obtain commercial farming land and to establish commercial production over the past 12 years.

### **Re-establishment of the Umnga Flats Commercial Farming Area**

During 1986, a total of 35 farms to the extent of 10,000 hectares were given to the Former Transkei Homeland where 35 emerging black farmers were settled. After the 1994 elections, these farmers were ordered to leave the state land. Umnga Farmers Group played a vital role in fighting this decision through court to keep the farmers on land. All farmers obtained ownership through a Title Deed and during 2002, this project was identified by the Co-operative Development Initiative (CDI) and the National Department of Agriculture as a priority Nodal project for development as an example of Black Commercial farming in South Africa.

## **Mining Qualification Authority**

The Umnga Farmers Training Group was appointed by the Mining Qualification Authority as a specialist service provider for the training of ex-mineworkers and/or their proxies in the Eastern Cape Province. This skills development programme included accredited training in order to achieve 16 credits in a livestock and crop production skills training programme. All learners were also equipped in basic farm management and bookkeeping skills. This project was launched during 2003, and the following outcomes was achieved:

- |                                     |   |              |
|-------------------------------------|---|--------------|
| 1. O.R. Tambo District Municipality | = | 90 learners  |
| 2. Ukhahlamba District Municipality | = | 150 learners |
| 3. Alfred Nzo District Municipality | = | 110 learners |

## **Department of Social Development Projects**

As from 2002 the Umnga Farmers Group was subcontracted to various small community projects by mainly the Tsolo / Qumbu regional offices of the Department of Social Development. The following outcomes were achieved:

- **Ncgele Garden Project for the aged**
  - \* Installation of irrigation system
  - \* Skills training in crop production
  
- **Zanoncedo Community Project**
  - \* Installation of irrigation system
  - \* Skills training in crop production
  - \* Construction of broiler unit and skills training in broiler production
  
- **Mjikweni Community Project**
  - \* Construction of broiler and egg units
  - \* Skills training in broiler production, egg production and crop production and irrigation
  
- **Caba Piggery Project**
  - \* Construction of pigsty and skills training in pig production
  
- **Vulisango Food Security Project**
  - \* Fencing and irrigation supply to vegetable garden
  - \* Technical training in vegetable production
  
- **Mafuseni Women's Cooperative**
  - \* Construction of broiler unit and skills training in broiler production
  - \* Fencing and irrigation supply to vegetable garden
  
- **Mashimanyane Sheep and Wool Project**
  - \* Construction of sheep handling facility and dip tank
  - \* Technical training in sheep and wool production

- **Mdeni Sheep and Wool Project**
  - \* Construction of sheep handling facility and dip tank
  - \* Technical training in sheep and wool production
  
- **Gugwini Village Project**
  - \* Construction of broiler house and supply of equipment
  - \* Technical training in boiler production
  
- **Ntyenka Garden Project**
  - \* Fencing and supply of irrigation system
  - \* Technical training in vegetable production
  
- **Sophumelela Irrigation Project**
  - \* Fencing of garden and installation of irrigation scheme
  - \* Technical training in vegetable and crop production
  
- **Bomsi Broiler Project**
  - \* Construction of broiler house and supply of equipment
  - \* Technical training in broiler production
  
- **Zandukwana Broiler Project**
  - \* Construction of broiler house and supply of equipment
  - \* Technical training in broiler production
  
- **Tyara Poultry Project**
  - \* Construction of broiler and layer houses and supply of equipment
  - \* Technical training in broiler and egg production
  
- **Mphimpho Poultry Project**
  - \* Construction of broiler and layer houses and supply of equipment
  - \* Technical training in broiler and egg production
  
- **Hluleka Poultry Project**
  - \* Construction of broiler and layer houses and supply of equipment
  - \* Technical training in broiler and egg production
  
- **Upper Tsistana Irrigation Project**
  - \* Fencing of garden and installation of irrigation scheme
  - \* Technical training in vegetable and crop production

## **IKAMVA Development Agency – Department of Environmental Affairs & Tourism**

As part of the Mthatha Greening Project as funded by the Department of Environmental Affairs & Tourism, the Umnga Farmers Group was appointed in 2004, to train 120 people in Tree Planting and 120 people in Crop Production and Irrigation.

### **Masakhe Development Association**

Under contract in 2005, to the Emerging Entrepreneurs Training Trust and the Agri-SETA a total of 61 members of the Masakhe Community in Sterkstroom were given skills in crop production equals to 16 credits each whilst another 30 learners qualified for a National Certificate in Crop Production, NQF Level 1.

### **Human Science Research Council**

We conducted a research programme together with the Human Science Research Council during 2006 on the reasons towards the success of the Land Redistribution process in the Elliot district.

### **House of traditional Leaders, Eastern Cape Province**

Umnga Farmers was successful in a contract tender to the House of Traditional Leaders to implement 3 – garden projects in the O.R. Tambo and Alfred Nzo Municipalities. A total of 160 people benefited from this programme. For the reason that no training was provided, Umnga obtained funding from the Agri-SETA's free and mahala funds and offered a 16-credit skills programme on crop production to all beneficiaries.

### **Department of Provincial Treasury, Thina Sinako LED Programme**

We were successfully awarded in 2008, under the above LED programme the re-implementation of the Inxu Agricultural Co-operative project (R 2,625 858.71) as well as a research programme towards a skills audit in the Ugie Forestry design programme (R 365.565.30), an ASGISA project between the Province of the Eastern Cape, Industrial Development Corporation and P.G. Bison (Pty) Ltd.

### **Thina Sinako Programme for the Eastern Cape**

The Thina Sinako programme is a partnership between the Department of Provincial Treasury of the Eastern Cape and the European Union. The Umnga farmers Training group successfully tendered and participated in the following Thina Sinako programmes:

- **A Training Design for the Ugie Forestry Development**

2007 – 2008. Together with the Idyoki Public school, a research project was run on the possible skills development that could relate from the ASGIZA P.G. Bison Chipboard factory of R 1,5 Billion that was constructed in Ugie. The outcome was an implementation plan for a Provincial Multipurpose Training facility in Ugie. The research was funded by the Thina Sinako LED programme.

## - **Implementation of the Inxu Agricultural Cooperative Development Project**

The Umnga Farmers Group has assisted the St Augustine's Community in the Elundini District during 2003 to register the Inxu Agricultural Cooperative and develop a business plan for implementation. The business plan was successfully accepted by the Thina Sinako programme and the project was implemented during the period of 18 –months as from August 2006 – February 2008. The total cost of this project was R 2,689,209.60. The overall objective is to obtain working capital required by the Inxu Agricultural Co-operative in order to start with sustainable production in all enterprises for which infrastructure is already available.

*The main activities was:*

- Capacity building of the Cooperative and its directors
- Construction of infrastructure:
  - o 2400-layer hen unit
  - o 3000- broiler production unit
  - o Abattoir for poultry and egg sorting unit
  - o Leather tannery
  - o Sheep shearing facility
  - o 20-hectare irrigation unit.
- Skills and learnership training to beneficiaries
- Implementation of production units
- Value adding to products
- Assessment and Evaluation
- Final handover

This project was successfully implemented and handed over to the Inxu Cooperative with a clean audit report to Thina Sinako and the EU.

## - **A Forestry Outgrowers Scheme for Implementation in the Eastern Cape**

2009 – 2010. This Contract was awarded as a partnership agreement between Umnga Farmers Group and TEBA Development. The specific Objective of this project was to develop a community and individually owned commercial forestry plantations in the Eastern Cape through outgrower contracts that are mutually beneficial to land owners and the forestry Industry. This total cost for this initiative was R 1,031,673.00

## - **Development of a strategic Competitive Advantage Action Plan for Gariep**

2009 – 2010. This Contract was awarded as a partnership agreement between Umnga Farmers, Urban Econ EC and the Gariep Local Municipality. The overall objective of this project is to stimulate sustainable economic growth and job creation by identifying and exploiting local competitive and comparative advantages and thereby improving the quality of life of all residents of Gariep Local Municipality. The total budget is R 775,205.60.

## **LRad and Agrarian Revolution programme – Department of Agriculture- KwaZulu Natal Province**

Umnga Farmers Training Centre was registered and appointed in 2006 as training provider to the Department of Agriculture, KwaZulu Natal, and has trained a total of 125 farmers and Extension staff in the following courses under the Cedara College of Agriculture:

- Livestock production
- Broiler Production
- Egg Production
- Veld and Pasture Management
- Pig Production
- Milk and Dairy Production
- Farm Management
- Basic Business Management
- Basic Bookkeeping

## **Department of Agriculture- Eastern Cape Province**

Umnga Farmers Training Centre was appointed for the following training programmes:

- Business Planning to 25 Agricultural Economists in Queenstown
- Sheep production to 24 learners as members of the Zone six sheering shed project.

Training of 15 members of the Intsha Yase Nyara Youth Goat project as from 1 may 2017 until 2 February 2018, Nasional Certificate Animal production NQF 2.

## The Umnga Farmers Approach

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Training in agriculture is a part of the holistic approach towards the whole development of an outcome-based venture. Through training the learner must understand to do more with less, to maximize his/her resources and to capitalize on his/her assets.

The programme thus focus on:

- Quality student support
- Quality student material
- Quality support services

In order to be successful in the approach, Umnga Farmers Training Group has developed the following model:

### 1. Demand for development through training / Outreach

The demand for development and training must come from the community or other organized structures within the community. The demand is identified under the term

#### **“My dream”**

It is the dream of the entrepreneur that has the outcome of a venture by the community. The demand for development also leads to the outreach of the Service Provider to the community.

### 2. Compiling of a profile study

In order to fulfill the term “My dream”, a complete profile study of the community must be made. The aim of the profile study is to complete the needs of the community as follows:

- Household survey
- Community evaluation according to the GRAAP method:



## The GRAAP method

Get everybody to speak and be involved.

**MEN**

**WOMEN**

Questions to wake up

**YOUNG**

**OLD**

Get together

How was it before

**TO SEE**

*Villages*

The community **SEES** its situation *Towns*

The community **ANALYSES** its situation

**TO REFLECT**

What are the: consequences  
: Causes

Community discusses and decides among  
Potential solutions

Further ongoing  
technical training

The community **ACTS** according its  
priorities

Basic training  
starting from  
where the  
people are at

To **ACT**

To community **EVALUATES** its situation

### **Project planning matrix**

The project-planning matrix gives a detailed plan and time schedule that will be followed in the development of the venture.

### **SWOT analysis**

**A SWOT analysis is done on “My dream” in order to:**

Select an appropriate venture

Identify and select systems appropriate to the venture

Identify, select and implement practices appropriate to the venture

Identify and select technology appropriate to the venture in the learner’s context.

Implement, operate and maintain technology relevant to the venture

Evaluate the venture according to applicable criteria

### **3. The business planning**

A complete business plan is done on the selected venture after research on the production and marketing possibilities.

Umnga is giving the direction and guidelines, whilst the CBO is responsible, in workshop with the project members, to design a needs driven business plan.

### **4. Strategic business process planning (Project Planning Matrix)**

The strategic business processes involve a detail strategy on management, financial and personnel procedures. The Constitution design and implementation, for the venture, is a part of this.

### **5. Capacity building of Community Based Organizations and live Skills Training.**

This stage is considered as the most important for the reason that the project cannot survive without the following capacity building workshop and training.

- Capacity building programme for Executive members
- Live skills training for all members:
  - Personality analyses and discussion
  - Conflict resolution
  - Leadership
  - Institutional capacity
- Understanding the implementation of the project, funding arrangements and payouts.

### **6. Funding stage**

The payout of the first allocation of funding according to the funding agreement.

### **7. Infrastructure supply stage**

During this stage all infrastructure as according to the business and implementation plan are built. This operation is also done according to " Job creation " principles, and the community project members are responsible under supervision of Umnga to complete all buildings of structures. A minimum of 3 tenders from local suppliers serves in front of the Development Forum, for recommendations and approval.

### **8. Training stage**

From the community profile done, the community select the individuals and leaders that will undergo a formal training session in agriculture. The technical training is done in the following phases:

## **PHASE 1**

### **Introduction visit**

An introduction visit is necessary so that the instructor can meet with the trainees to do a personal evaluation on the trainees' profile, their expectations, fears, opportunities and threads. This meeting also serves as an indicator to the instructor to make decisions on the training venue, transport, meals and other logistic arrangements to be made. All existing projects business plan and other documents regarding the project must be handed to the instructor.

### **Learners' profile**

The learners' profile is compiled out of the household study that is done on each individual in the project. This indicates to the Instructor the methodology and approach of training to be used.

### **Registration of trainees**

Registration of trainees is done according to description of the Company's legislation and the following documentation is to be completed:

- Registration form A  
Personal information  
Root plan of residential address
- Annexure SO4  
Daily attendance register
- Annexure ETP03
- Copy of Identity Document

## **PHASE 2**

### **Technical training**

The technical skills training is done according to the outcomes of the Unit Standards registered at SAQA by the Primary Agricultural SETA. (PAETA)

## **PHASE 3**

### **Management training and business implementation**

Management skills training is done according to the outcomes of the Unit Standards registered at SAQA by the Primary Agricultural SETA. (PAETA)

## **9. Evaluation/ Assessment**

A complete evaluation is done on the project according to the following criteria:

- Success of the outreach
- Outcome of the technical training
- The project in a whole
- The members of the project as individual
- After our registered Assessor has done a skill assessment, a certificate of competence is issued.

## 10. Implementation of projects

This phase is the practical implementation of theoretical skills in the practical situation of the venture as supplied according to the needs of the community project.

## 11. List of resources and aftercare

As part of the development strategy of the venture, Umnga Farmers Training Group provides according to the needs of the project in an aftercare programme for three years (6 visits per year) and also identifies to the members all available resources such as:

- Local recourses
- Provincial recourses
- National recourses
- The Umnga help line

## 12. Out phasing

The project participants must understand from the beginning that no agricultural programme can expect outstanding funding and support forever. Sooner or later, the project must be prepared to carry on and multiply to program's efforts by itself.

The Umnga Farmers Training Group strives to build up a live long relationship with the people of the venture.

## Latest Achievement

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### Implementation of the Sisonke Agricultural Support Centre and Co-operative:

The Umnga farmers Training group has been awarded the implementation of the Sisonke Agricultural Support centre and Co-operative in the Kwamzola district, Block C, Ncora Irrigation Scheme. The total value of the project is R 6,765,485.00. This contract was awarded by SURUDEC (Sustainable Rural Development of the Eastern Cape) funded by the European Commission and the Office of the Premier, Eastern cape.

The starting date of this programme was 1 January 2010, and the final handover will be done on 31 December 2012.

This project involves the following activities:

Action or activity	Provisional costing (SA Rand)
1. Orientation, Capacity building, life-skills training and business planning	65,000.00
2. Land use planning, grouping and production contract allocations	120,000.00
3. Construction of Support Centre Infrastructure	2,425,000.00
4. Construction of various production enterprise infrastructures	570,000.00
5. Supply and install equipment and machinery action or phase	1,010,004.00
6. Technical skills training action or phase	800,000.00
7. Production action or phase	1,345,023.00
8. Value adding action or phase.	261,542.00
9. Marketing action or stage	60,000.00
10. Evaluation in the implementation plan and actions	60,000.00
11. Final handover and withdrawal of the project	49,215.00
<b>TOTAL ESTIMATED COST OF THE COMBINED ACTION</b>	<b>6,765,784.00</b>
Minus 18,7 % Own contribution	1,266,299.00
Expected contribution from SURUDEC	5,499,485.00

### Annual income past years

*The annual income over the past years, mentioning where applicable for each year the names of the main financial contributors and the proportions of annual income contributed by them*

Name of income resource	Financial year	Total Income
Department Of Labour	28 February 2000	568966.00
Dept of Land Affairs	28 February 2000	22500.00
<b>TOTAL 2000</b>		<b>R 591 466.00</b>
National development Agency	28 February 2001	818202.00
British High Commissioner	28 February 2001	140000.00
Project literacy	28 February 2001	659748.85
Job Creation Trust	28 February 2001	103561.54
African Oxygen	28 February 2001	10000.00
Department of labour	28 February 2001	550547.00
<b>TOTAL 2001</b>		<b>R 2 282 059.30</b>
Department of labour	28 February 2002	374589.00
Project Literacy	28 February 2002	284343.00
<b>TOTAL 2002</b>		<b>R 658 932.00</b>
Department of labour	28 February 2003	956500.00
Department of Social Development	28 February 2003	328756.25
National Development Agency	28 February 2003	444880.00
<b>TOTAL 2003</b>		<b>R 1 730 136.25</b>
Department of labour	28 February 2004	775532.72

Construction services	28 February 2004	254468.00
National Development Agency	28 February 2004	399712.00
<b>TOTAL 2004</b>		<b>R 1 429 712.70</b>
Department of labour	28 February 2005	413057.00
Mining Qualifications Authority	28 February 2005	671875.00
PAETA	28 February 2005	592229.50
Emerging Entrepreneurs Trust	28 February 2005	46352.40
Maletseng Development Consortium	28 February 2005	80000.00
National Development Agency	28 February 2005	499640.00
<b>TOTAL 2005</b>		<b>R 2 303 153.90</b>
Department of labour	28 February 2006	221499.00
Mining Qualifications Authority	28 February 2006	406250.00
Agri-SETA	28 February 2006	1540517.12
Department of Social Development	28 February 2006	225700.00
Department of Agriculture	28 February 2006	30000.00
House of Traditional Leaders	28 February 2006	299800.00
National Development Agency	28 February 2006	99628.65
<b>TOTAL 2006</b>		<b>R 2 823 394.77</b>

Department of labour	28 February 2007	195600.00
Agri-SETA	28 February 2007	1540517.12
Department of Social Development	28 February 2007	135700.00
Department of Agriculture KZN	28 February 2007	295000.00
Thina Sinako	28 February 2007	1,287,300.00
<b>TOTAL 2007</b>		<b>R 3,454,117.12</b>
Department of labour	28 February 2008	102356.00
Agri-SETA	28 February 2008	132500.00
Department of Social Development	28 February 2008	274643.00
Department of Agriculture KZN	28 February 2008	148000.00
Thina Sinako	28 February 2008	850000.00
<b>TOTAL 2008</b>		<b>R 905143.00</b>
Department of Agriculture	28 February 2009	39975.96
Department of Social Development	28 February 2009	1570804.40
Department of Agriculture KZN	28 February 2009	174050.00
Office of the Premier	28 February 2009	269940.08
<b>TOTAL 2009</b>		<b>R 2,054,770.44</b>
Department of Agriculture EC	28 February 2010	175000.00
Department of Social Development	28 February 2010	276000.00
Department of Agriculture KZN	28 February 2010	158000.00
Thina Sinako	28 February 2010	3516729.00
<b>TOTAL 2010</b>		<b>R 4, 125,729.00</b>
Department of Agriculture EC	28 February 2011	180000.00
Department of Social Development	28 February 2011	985000.00
Department of Agriculture KZN	28 February 2011	58000.00
SURUDEC	28 February 2011	1009407.00

<b>TOTAL 2011</b>		<b>R 2,232,407.00</b>
AgriSETA	28 February 2012	125 000.00
Department of Agriculture EC	28 February 2012	185 250.00
SURUDEC	28 February 2012	1 642 584.00
<b>TOTAL 2012</b>		<b>1 952 795.00</b>
Department of Agriculture EC	28 February 2013	35 000.00
Department of Social Development	28 February 2013	235 400.00
SURUDEC	28 February 2013	4 564 231.00
<b>TOTAL 2013</b>		<b>4 293 831.00</b>
AgriSETA / University of the Free State	28 February 2014	265 580.00
<b>TOTAL 2014</b>		<b>265 580.00</b>
AgriSETA / University of the Free State	28 February 2015	689 525.00
<b>TOTAL 2015</b>		<b>689 525.00</b>
AgriSETA / University of the Free State	28 February 2016	485 985.00
DRDLR mentorships	28 February 2016	300 000.00
<b>TOTAL 2016</b>		<b>785 985.00</b>
University of the Free State Narysec programme	28 February 2017	1 897 500.00
<b>TOTAL 2017</b>		<b>1 897 500.00</b>
Intsha Yase Nyara DRDAR EC	28 February 2018	480 000.00
Jobs Fund Sernick Group	28 February 2018	2 434 000.00
<b>TOTAL 2018</b>		<b>2 914 000.00</b>
AgriSETA Agri Extension NQF 6	28 February 2019	582 500.00
Jobs Fund Sernick Group	28 February 2019	2 434 000.00
<b>TOTAL 2019</b>		<b>3 016 500.00</b>

## Referents

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